



## DEVELOPMENT OF INDIGENOUS INDUSTRY THROUGH MAKE IN INDIA: A STUDY

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### ABSTRACT:

The “Make in India” initiative, launched by the Government of India in 2014, is a transformative program aimed at revitalizing the manufacturing sector, encouraging indigenous production, and reducing dependency on imports. The policy seeks to convert India into a global design and manufacturing hub by improving the business ecosystem, attracting foreign direct investment (FDI), and fostering innovation-driven industrial growth. This paper studies the development of indigenous industries under the Make in India campaign, highlighting its strategic framework, sectoral performance, policy interventions, and challenges. Using descriptive and analytical methods, the paper examines how Make in India has strengthened domestic capabilities, encouraged start-up innovation, promoted technology transfer, and enhanced India’s global competitiveness. The study concludes that while significant progress has been made, continued policy consistency, infrastructural support, and skill development are essential for India’s sustained industrial transformation.

### KEYWORDS:

**MAKE IN INDIA, INDIGENOUS INDUSTRY, INDUSTRIAL DEVELOPMENT, MANUFACTURING SECTOR, FOREIGN DIRECT INVESTMENT, ECONOMIC GROWTH, INNOVATION, SELF-RELIANCE.**

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### INTRODUCTION

The industrial development of India has been a cornerstone of its economic evolution since independence. However, the country’s manufacturing sector long faced challenges of inefficiency, dependence on imports, low technological advancement, and limited employment generation. Recognizing this, the Government of India launched the “Make in India” campaign on 25 September 2014, with a vision to promote manufacturing, strengthen indigenous capabilities, and position India as a global hub for design and innovation.

The initiative was not merely a slogan but a strategic movement toward economic self-reliance (Atmanirbhar Bharat). It aimed to increase the manufacturing sector’s contribution to the national GDP from 16% to 25%, create millions of jobs, and boost exports through improved ease of doing business. The campaign identified 25 priority sectors, including automobiles, defense manufacturing, biotechnology, renewable energy, and electronics, where India could develop indigenous excellence.

This research paper explores the conceptual foundation, key achievements, sectoral growth, and future prospects of the Make in India initiative in fostering indigenous industrial development. It also discusses policy reforms, foreign investment inflows, and technological

collaborations that have collectively contributed to India’s industrial modernization.

### CONCEPT AND OBJECTIVES OF MAKE IN INDIA

Make in India represents a paradigm shift in India’s industrial policy. The initiative’s central idea is to encourage both domestic and foreign companies to manufacture their products within India’s borders, thereby generating employment, skill enhancement, and value addition.

The objectives of the initiative can be summarized as follows:

1. To enhance India’s manufacturing sector’s global competitiveness.
2. To foster innovation and skill development in industrial processes.
3. To attract foreign direct investment in key sectors.
4. To create an investor-friendly regulatory environment.
5. To strengthen India’s self-reliance by reducing import dependency.

The initiative was built upon four pillars: (a) New

Processes – to simplify business regulations, (b) New Infrastructure – to modernize industrial corridors and logistics, (c) New Sectors – to promote manufacturing in 25 priority areas, and (d) New Mindset – to transform the government into a facilitator rather than a regulator.

By addressing bottlenecks like red tape, inadequate infrastructure, and outdated labor laws, Make in India aimed to rejuvenate the entrepreneurial spirit of Indian industries and integrate them into global value chains.

## POLICY FRAMEWORK AND INSTITUTIONAL SUPPORT

The success of Make in India relied heavily on supportive policies and institutional reforms. The government implemented several initiatives to improve India's business environment. Among the most significant were:

- **Ease of Doing Business Reforms:** India improved from 142nd position in 2014 to 63rd in 2020 in the World Bank's rankings. Reforms included digitization of company registration, single-window clearances, and faster environmental approvals.
- **FDI Liberalization:** The government opened several sectors to 100% FDI under the automatic route, including defense, civil aviation, and railway infrastructure.
- **Industrial Corridors:** Initiatives such as the Delhi-Mumbai Industrial Corridor (DMIC), Bengaluru-Mumbai Economic Corridor, and Chennai-Bengaluru Corridor were developed to boost logistics and supply chain efficiency.
- **Skill India Mission:** To ensure the availability of skilled manpower, programs under Skill India and the National Skill Development Corporation (NSDC) were aligned with Make in India objectives.
- **Startup India and Innovation Promotion:** The convergence of Make in India with Startup India encouraged indigenous entrepreneurship, research, and technological innovation.

This multidimensional policy framework established the foundation for sustainable industrial growth and enhanced India's attractiveness as an investment destination.

## DEVELOPMENT OF INDIGENOUS INDUSTRIES

One of the most significant outcomes of Make in India has been the growth of indigenous industries across multiple sectors. These developments illustrate the campaign's contribution to India's self-reliance and technological advancement.

### A. DEFENSE MANUFACTURING:

India has prioritized indigenous defense production through programs like "Defence Production and Export Promotion Policy" (DPEPP 2020). Companies such as HAL, DRDO, and Bharat Dynamics have accelerated production of fighter aircraft, drones, and naval vessels domestically.

Private sector participation, including Tata Advanced Systems and Larsen & Toubro, has enhanced India's defense export capacity.

### B. AUTOMOBILE INDUSTRY:

India has emerged as the world's fourth-largest automobile manufacturer. Make in India facilitated global investments from companies like Suzuki, Hyundai, and Tata Motors. Indigenous electric vehicle manufacturing under FAME (Faster Adoption and Manufacturing of Hybrid and Electric Vehicles) has also gained momentum.

### C. ELECTRONICS AND SEMICONDUCTOR MANUFACTURING:

To reduce dependency on imports from East Asia, India promoted indigenous production of mobile phones, components, and semiconductors. The Production-Linked Incentive (PLI) scheme encouraged domestic manufacturing, leading to record exports of smartphones and electronic goods.

### D. RENEWABLE ENERGY SECTOR:

Under Make in India, indigenous companies like Adani Green and ReNew Power have become global leaders in solar and wind energy production. India's focus on green manufacturing aligns with its commitment to sustainable industrialization.

### E. MSME AND START-UP ECOSYSTEM:

Micro, Small, and Medium Enterprises (MSMEs) have benefited from policy simplification, credit access, and technological support. Platforms like "Udyam" registration and digital marketplaces have empowered small manufacturers to become part of global supply chains.

These developments indicate a structural shift toward indigenous innovation, technological capacity building, and greater value addition within India's borders.

## ROLE OF FDI AND GLOBAL COLLABORATIONS

Foreign Direct Investment has been a major driver of industrial growth under Make in India. Between 2014 and 2023, India attracted over USD 640 billion in cumulative FDI inflows, with manufacturing and infrastructure sectors receiving significant shares.

Multinational corporations have established production bases in India for global exports. For example, Apple and Samsung have expanded local smartphone assembly units, while Toyota and Suzuki have developed joint ventures for hybrid vehicle manufacturing. Similarly, defense collaborations with France (Dassault Aviation) and the USA (Lockheed Martin) have enabled technology transfer and skill development.

Such collaborations have created employment, improved supply chain resilience, and elevated India's industrial standards. The coexistence of global expertise and indigenous production capacity has been a hallmark of the Make in India strategy.

## CHALLENGES IN INDIGENOUS INDUSTRIAL DEVELOPMENT

Despite considerable progress, several challenges persist

that constrain the full realization of Make in India's potential:

1. **Infrastructure Gaps:** Inadequate power supply, transportation inefficiencies, and limited port capacity hinder seamless industrial operations.
2. **Skill Shortages:** Although skill development programs exist, many industries face a mismatch between labor skills and technological demands.
3. **Regulatory Delays:** Despite reforms, bureaucratic delays and state-level policy inconsistencies continue to discourage small investors.
4. **Technology Dependence:** India still imports high-end technology and machinery from developed countries, which restricts full indigenization.
5. **Global Competition and Supply Chain Disruptions:** External factors like COVID-19, geopolitical tensions, and trade barriers have affected industrial production and exports.

Addressing these challenges requires sustained efforts toward infrastructure modernization, research and development, policy coherence, and human capital enhancement.

## ECONOMIC AND SOCIAL IMPACT OF MAKE IN INDIA

The Make in India initiative has yielded both economic and social dividends. Economically, it has contributed to GDP growth, job creation, and export diversification. The manufacturing sector's revival has increased employment opportunities in both organized and unorganized sectors.

Socially, the program has empowered local communities by fostering entrepreneurship, promoting skill development, and integrating women into industrial workforces. The emergence of start-ups in renewable energy, agritech, and health manufacturing has improved livelihoods in rural and semi-urban areas.

Additionally, Make in India has enhanced India's global reputation as a stable investment destination. It has strengthened national pride in indigenous capabilities, reinforcing the vision of "Atmanirbhar Bharat" — a self-reliant India capable of competing globally while supporting domestic welfare.

## FUTURE PROSPECTS AND POLICY RECOMMENDATIONS

To sustain industrial momentum, India must focus on long-term policy stability and technological innovation. The following recommendations emerge from the study:

1. **Infrastructure Enhancement:** Develop industrial parks, smart logistics networks, and renewable energy grids to reduce production costs.
2. **Research and Development Investment:** Increase R&D expenditure to at least 2% of GDP to promote indigenous innovation.

3. **Skill Upgradation:** Strengthen vocational and technical training aligned with Industry 4.0 technologies such as AI, robotics, and IoT.
4. **MSME Empowerment:** Provide easier credit, mentorship, and export incentives to small manufacturers.
5. **Environmental Sustainability:** Encourage green technologies and circular economy models to balance growth with ecological preservation.
6. **Regional Industrial Balance:** Promote industries in backward regions to reduce regional inequality and overdependence on urban hubs.

By implementing these measures, India can transition from being a global manufacturing participant to a global leader in innovation-driven, sustainable industrialization.

## CONCLUSION

The Make in India initiative has been a landmark in India's economic policy landscape, symbolizing a shift from a consumption-based to a production-oriented economy. Over the past decade, it has stimulated industrial growth, attracted record foreign investments, and fostered indigenous manufacturing capabilities. Through strategic sectoral development and policy reforms, India has laid the foundation for self-reliant and globally competitive industries.

However, the journey toward full indigenization remains ongoing. Challenges related to technology adoption, infrastructure, and skill mismatch must be systematically addressed. The synergy of public-private partnerships, innovation ecosystems, and youth-driven entrepreneurship will determine the long-term success of the initiative.

In conclusion, Make in India is more than an industrial policy—it is a national movement toward economic sovereignty. By strengthening indigenous industries and promoting inclusive, sustainable development, India stands poised to become one of the world's leading manufacturing powers in the 21st century.

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